



PRESS RELEASE

Cogiscan and Universal Instruments Announce Strategic Partnership

Alliance strengthens customer-focused solutions portfolio.

Cogiscan Inc., the leading Track, Trace and Control (TTC) solutions provider for the electronics manufacturing industry, has signed an OEM reselling agreement with Universal Instruments to expand their portfolio of manufacturing solutions. Universal Instruments is a global leader in the design and manufacture of advanced automation and assembly equipment solutions for the electronics manufacturing industry.

Mr. Glenn Farris, Vice President of Marketing at Universal Instruments commented on this announcement: “A key element of our Industry 4.0 strategy is to clearly define what core competencies we want to keep developing in house, and where it makes more sense to partner with other industry leaders to complement our own solutions. Some of our customers expect a single source for complete manufacturing lines, including the different machines and the software to connect everything together. In addition, Industry 4.0 has significantly raised the bar of customer expectations for smart manufacturing. Moving forward, the key to success is collaboration and integration between best-of-breed technologies. Our past experience with Cogiscan has demonstrated that we can count on them to deliver reliable technology and outstanding customer support.”

“This is a very significant milestone in our long history of collaboration with Universal. The fact that they now integrate Cogiscan technology in their own product portfolio means that we have to always match the highest level of quality and responsiveness that their customers have come to expect. We take that responsibility very seriously.” said Mitch DeCaire, Global Director - Equipment Partnerships at Cogiscan.

To learn more about Universal’s solutions for any electronics manufacturing challenge, contact Universal Instruments at +1-800-432-2607 or +1-607-779-7522 or visit www.uic.com.

About Cogiscan Inc.

Cogiscan is the leading track, trace and control (TTC) solutions provider for the electronics manufacturing industry. The scalable Cogiscan platform perfectly integrates with all major equipment types, and is highly configurable to enable a personalized solution to each customer’s specific production needs. Since 1999 Cogiscan has attained several international patents for TTC hardware and software, and has won multiple awards throughout the years.

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About Universal Instruments

Universal Instruments is a global leader in the design and manufacture of advanced automation and assembly equipment solutions for the electronics manufacturing industry. Universal Instruments delivers comprehensive solutions to a global customer base by leveraging exclusive process expertise combined with its innovative portfolio of flexible platforms for surface mount, insertion mount, advanced semiconductor packaging, and end-of-line automation. Universal Instruments is headquartered in Conklin, N.Y., USA, with offices in Europe, Asia and the Americas.

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